Below is the outcome of the scoring process for the submitted tenders. An explanation of the evaluation process is also included

Award Criteria Evaluation Spreadsheet

Criteria	Weight	Croft		Contractor B		Contractor C	
		Score	Score weighting	Score	Score weighting	Score	Score weighting
Case studies	36%	5	36	1	7	1	7
CVs	24%	5	24	1	5	1	5
Total	**60%**		**60**		**12**		**12**
Cost			1334042		543019		862860
Financial	40%		16		40		25
Total	**100%**		**76**		**52**		**37**

The evaluation process

The scoring framework shown below is used to evaluate qualitative aspect of tenders. The Tenderers response to each question is scored and the total pro-rated to give a percentage score out of the maximum percentage for that section

0 Unacceptable	Nil response, or Proposal is so incomplete or irrelevant that it is not possible to form a judgement
1 Poor	Almost unacceptable, response is limited or proposal is inadequate or substantially irrelevant.
2 Unsatisfactory	Below expectation, proposal does not fully address the requirement and gives rise to a number of concerns about its potential reliability.
3 Satisfactory	Satisfactory, proposal generally meets requirements, gives minor reservations about meeting some of the requirements.
4 Good	Good, meets expectations, proposal provides detail that is directly relevant, gives confidence as to reliability to meeting all key aspects of the requirements.
5 Excellent	Comprehensive, proposal exceeds expectations, gives high confidence that all key aspects of the proposal may be relied upon without reservation, offers added value and innovation that is relevant to requirement.

The final scores for the qualitative and price elements of the tender are combined to give an overall final score for the submission.

With respect to financial criterion scoring each submission is awarded a weighting based on its relationship with the lowest priced quotation on the basis of the submitted lump sum fee. The Tender with the lowest lump sum fee is awarded the full weighting available. Each of the remaining Tenders is awarded a weighting on a pro-rata basis according to the following calculation:

Lowest quotation price

_____   x **40** % of weighting to be allocated

Tenderer price